

# LETTER TO THE EDITOR

**Dear CrossTalk Editor,**

Hello and thanks for another informative CrossTalk (July 2002) and especially for the Open Forum article "JAD on a Shoestring Budget" by Dr. Mario J. Spina and John A. Rolando.

In my experience facilitating many JAD-like workshops, this approach to requirements elicitation saves time and money and helps clients and technical staff get the right stuff, fast. Best of all, the collaboration that is the hallmark of these sessions sets the stage for solid client-IT relationships so necessary for successful projects.

The authors provided a helpful set of additional reading and Web sites, to which I would like to add my own: [<www.ebgconsulting.com/publications.html#jad>](http://www.ebgconsulting.com/publications.html#jad).

Please let your readers know that I've also posted numerous articles on my Web site on the JAD topic. There are pages that provide practitioners with checklists, tips, examples, questions and templates that are useful for planning and running workshops.

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